

FINANCE & TREASURY ASSOCIATION
32ND ANNUAL CONFERENCE

FTA

THE TRUSTED TREASURER

STAYING THE COURSE IN UNCERTAIN TIMES

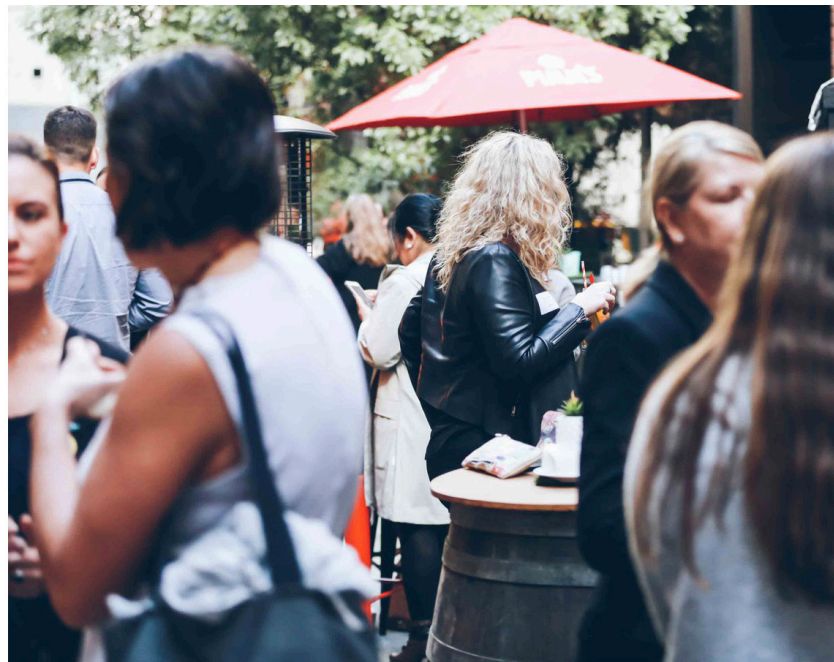
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PULLMAN HOTEL, ALBERT PARK, MELBOURNE

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WEDNESDAY - 30 OCTOBER

4:00pm to 5:30pm	<p>Closed Door 'Treasury Talks' - Element Room</p> <p>Inviting all corporate treasury personnel to come along and deep dive into some current issues facing treasurers today. Under 'Chatham House Rules,' you get to share your knowledge and experience, ask questions and gain insights from other treasury professionals. A free and open discussion talking all things AASB 16 Lease Accounting, Technology, Cash Forecasting, Environmental Social Governance and much more - an invaluable session not to be missed!</p> <p>Chair: Dane Birdseye FFTP, Head of Treasury, GenesisCare</p>
6:30pm to 8:30pm	<p>We are excited to kick off the Conference program with our official FTA Conference Welcome Reception to be held at Lizzies Lane, Pullman Melbourne Albert Park.</p> <p>Guests will enjoy making new connections all whilst enjoying live music and gourmet roving canapes.</p> <p>sponsored by J.P.Morgan Asset Management</p>



THURSDAY - 31 OCTOBER

8:00am	REGISTRATION DESK AND EXHIBITION OPEN - Grand Ballroom 7 & Lobby
8:50am to 9:00am	<p>CONFERENCE WELCOME - Grand 1 - 4 Ballroom</p> <p>Mike Christensen FFTP, President, The Finance and Treasury Association and Senior Finance Executive</p>
9:00am to 10:30am	<p>OPENING PLENARY SESSION - Grand 1 - 4 Ballroom The Art and Science of Building Intentional Trust Relationships Applied Positive Intentions are key to successful relationships</p> <p>Trust is the new currency of success in business and David shares the latest in evidence-based research, to help audiences develop the confidence required for self-trust, the courage required to trust others and the combined character, competence and consistency required to earn other's, trust.</p> <p>Keynote Speaker David Penglase, Behavioural Scientist, Author and Award-Winning Conference Keynote Speaker</p> <p>Chair: Paul Travers FFTP, Director, KPMG</p> <p>PANEL SESSION - Grand 1 - 4 Ballroom Becoming the Trusted Treasurer</p> <p>Today's highly uncertain and complex environment makes the job of the Treasurer very difficult in terms of managing risk, funding and cash flow while supporting their organisation's strategic endeavours.</p> <p>Having the trust of stakeholders, be they internal or external, is critical to the Treasurer's success in forging ahead and progressing their agenda.</p> <p>This high profile panel will talk to what actions and behaviours they think have made their businesses earn the trust of their most important stakeholders.</p> <p>Panellists Mark Tarlinton, Vice President and Group Treasurer, Orica Alison Harrop, Chief Financial Officer, Dexus Mary Padbury, Non Executive Director, CBA</p> <p>Chair: Sarah Scopel CFTP, Group Treasurer, The Star Entertainment Group and FTA Board Director</p>

THURSDAY - 31 OCTOBER

10:30am to 11:10am	MORNING TEA AND NETWORKING WITH EXHIBITORS Grand Ballroom 7 & Lobby
11:15am to 12:45pm	PLENARY SESSION Keynote Speaker Professor Ian Harper , Board Member, Reserve Bank of Australia, Dean and Director of the Melbourne Business School and Co-Dean of the Faculty of Business and Economics at the University of Melbourne. Should I be worried about the economy? Just what is going on? Keynote Speaker Guy Wylie , Group Treasurer and Head of M&A and Subsidiaries, Telstra Board Director, Foxtel and Telstra Energy and Sue Bailey , Deputy Treasurer, Telstra "Evolution of Telstra's business and Treasury function" Guy and Sue will share how Telstra's business and its Treasury unit has evolved including discussion around key technology changes in communications from rotary phones to 5G enabled technology, they will discuss how the Treasury function has needed to also change and adapt, views on global funding (including liability management); liquidity management; FX risk management and strategies; and Insurance including other related Treasury activities. Chair: Steven Cunico FFTP, Partner, Deloitte and FTA Board Director
12:45pm to 2:00pm	LUNCH AND NETWORKING WITH EXHIBITORS Grand Ballroom 7 & Lobby

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THURSDAY - 31 OCTOBER

2:00pm to 3:00pm	STREAM ONE Concurrent 1 - Grand 1 - 2	STREAM TWO Concurrent 2 - Grand 3 - 4
	<p>CASH: VISIBILITY AND FORECASTING</p> <p>There is no doubt that in uncertain times cash is king. As the Trusted Treasurer you cannot build or maintain trust without a solid understanding of your company's cash.</p> <p>This session aims to address the following key questions:</p> <ul style="list-style-type: none"> • How do you achieve visibility of your cash? • What tools are available and what solutions are best suited to your business? • How do you improve the accuracy of cash flow forecasting? • To what extent can you actually achieve automation of cash flow forecasting? <p>Peter Pallister, Head of New Ventures and Digital, Westpac</p> <p>Ann-Marie Quinn CFTP, Treasury Manager, Australian Gas Networks</p> <p>Simon Milne, Treasurer, ISPT</p> <p>Chair: Paul Nailand CFTP (Snr), Managing Director, APAC, GTreasury</p>	<p>HEDGING IN ACTION</p> <p>Activating your risk management activities involves many considerations, and in this session we seek to uncover some of the more of recent additions to the mix by hearing first hand experiences in dealing with topical issues:</p> <ul style="list-style-type: none"> • Has AASB 9 impacted the risk management approach and product choice so far? • Has there been any Impact from global yield curve shifts, in determining risk management review and actions? • Is Board risk appetite having material impacts to the approach to treasury risk management? • Global benchmark changes, what are the early learnings and do they impact our hedging decisions now? • Have the demands from global investors seeking yield, shifted the approach to hedging assessment and actions today? <p>Cecilia Ho, Treasurer Risk Management, Group Treasury Qantas Airways</p> <p>Lachlan Cramey, Director, Client Risk Solutions, CBA</p> <p>Kaneran Mudeliar CFTP (Snr), Head of Risk & Liquidity, Treasury, Lendlease Group</p> <p>Kurt Smith CFTP, Corporate Finance Manager, Western Power and FTA Board Director</p> <p>Chair: Vic Jansen CFTP, Associate Director, KPMG</p>


THURSDAY - 31 OCTOBER

3:00pm to 4:00pm	STREAM ONE Concurrent 1 - Grand 1 - 2	STREAM TWO Concurrent 2 - Grand 3 - 4
	<p>OPTIMISING CASH HOLDINGS IN UNCERTAIN TIMES</p> <p>An increasing group of corporates and funds are actively managing a sizeable portfolio of cash. Considering strategic and operational cash allocations, differing risk profiles, investment horizons and currencies, learn from three treasury experts on:</p> <ul style="list-style-type: none"> • What are the cash investment options available today? • How strategically important is holding cash in a low interest rate environment? • How do NBFi fund managers and corporates assess their options and invest and what can they learn from each other? <p>Aidan Shevlin, Managing Director, Portfolio Manager, J.P. Morgan Asset Management</p> <p>Malcolm Andrews, Group Treasury Manager, Seek Limited</p> <p>Mark Gold, Head of Treasury, IAG</p> <p>Chair: Paul Nailand CFTP (Snr), Managing Director, APAC, GTreasury</p>	<p>LONG TERM FUNDING AND MARKETS</p> <p>Recent developments and opportunities in Debt Capital Markets for Australian corporates, including:</p> <ul style="list-style-type: none"> • Longer tenor achievable in markets, including A\$, USPP, loan format, other markets • The reliability of the USPP market as a long-term supporter of AU corporate credit, providing flexibility • Asian investor participation – in both loan and bond format • ESG / sustainable linked loans • Reliability of markets for issuers – appetite for offshore funding v refinance risk <p>Matching the needs between investors and issuers – an Investor perspective</p> <ul style="list-style-type: none"> • What are investors looking for? What are the opportunities and challenges? • Where do direct loans sit in IFM's portfolio allocation • How do they think about pricing comps and do they expect to see this allocation grow over time? <p>Innovative, non-traditional lending to corporates:</p> <ul style="list-style-type: none"> - Case Study #1 – In the first deal of its kind, Australian Super and IFM last year executed a A\$150 million transaction directly with Visy - Case Study #2 – Melbourne Airport increasing funding diversity with flexible characteristics, particularly suited to corporates in the infrastructure sector <p>Gary Hardie CFTP (Snr), Treasurer, VISY Alice Van Der Geest CFTP, Treasurer, Melbourne Airport Lillian Nunez, Investment Director, Debt Investments, IFM Investors Chair: Jacqui Fox, General Manager, Capital Markets & Advisory, NAB</p>

THURSDAY - 31 OCTOBER

4:00pm to 4:30pm	AFTERNOON TEA AND NETWORKING WITH EXHIBITORS Grand Ballroom 7 & Lobby	
4:30pm to 5:30pm	STREAM ONE Concurrent 1 - Grand 1 - 2	STREAM TWO Concurrent 2 - Grand 3 - 4
	<p>CASH: PAYMENTS AND TECHNOLOGY</p> <p>Innovations in treasury and payments technology are changing how firms are transacting and managing their treasury activities. Adoption of technology to automate reporting and transaction processes enables the treasury to operate more reliably and to progress to a trusted and strategic decision maker.</p> <p>Gain insights from the experience of leading corporates in adopting technology and understand how they are applying new payments technologies and data to operate smarter.</p> <ul style="list-style-type: none"> • How relevant is automation and “real time” for payments and reporting? • Who are the new providers along the payments continuum beyond the banks and SWIFT? • How are payments bureaus, fintechs like Ripple, APIs, blockchain technology and social media payments like WeChatPay and ApplePay making an impact? • What are the risks, issues and considerations in using these new payment types and providers? <p>Jason Cousins CFTP (Snr), Founder, Frontier Treasury Andrew White, CEO, Australia Payments Network Chair: Craig Millar, Treasury Services A&NZ, J.P. Morgan</p>	<p>THE GROWING INFLUENCE OF ENVIRONMENTAL, SOCIAL AND CORPORATE GOVERNANCE (ESG) ON THE TREASURY FUNCTION</p> <ul style="list-style-type: none"> • According to Bloomberg “ESG ratings now affect the price borrowers pay on about \$32 billion of loans worldwide, up from just \$3 billion in 2017” • What is driving the influence of sustainability on corporates? • What are the different ways in which ESG targets can be met through debt and considerations for each • Are we seeing growing demand from institutional investors yet? • The future state – how will these market evolve and what role will the regulator play? <p>Mervyn Tang, Senior Director, Head of ESG Research, Sustainable Finance, Fitch Ratings Herry Cho, Head of Sustainable Finance, Asia-Pacific, ING Linda Cunningham, Head of Debt, CBUS Super Neil Cowen, General Manager Analytics, Treasury & Aeronautical Pricing, Queensland Airports Ltd Chair: Mark Peacock, Director, Sustainable Finance, CBA</p>
5:40pm to 6:15pm	FTA 2019 ANNUAL GENERAL MEETING - Albert Room, level 1 Open to all financially current FTA Members	
5:45pm to 7:00pm	NETWORKING DRINKS: CONNECT – ENGAGE - EXCHANGE - Sponsored by Bank of China - Exhibit Area Delegates can take the opportunity to reflect on the day’s sessions and take the moment to meet someone new! Come along with your business cards, get around the exhibitors and make it a point to make new connections.	
7:00pm to 11:00pm	FTA CONFERENCE DINNER Grand 5 & 6 Ballroom	

FRIDAY - 1 NOVEMBER

7:30am	REGISTRATION DESK AND EXHIBITION OPEN - Grand Ballroom 7 & Lobby	
8:00am to 9:00am	<p>FTA CONFERENCE SIT DOWN BREAKFAST Venue: The Park, 36 Lakeside Drive, Albert Park (Directly Opposite Pullman on the Park)</p> <p>Leading Through Uncertain Times Keynote Speaker - Alastair Clarkson, Australian Rules Football Coach/Former Player</p> <p>Now more than ever people are seeking strong leadership and resilience skills for their teams and organisations. How to keep focus and remain on course when inevitable challenges arise. After 4 decades in the sport, Alistair has plenty of stories and lessons to share.</p> <p>sponsored by </p>	
9:15am to 10:00am	<p>STREAM ONE Concurrent 1 - Grand 1 - 2</p>	<p>STREAM TWO Concurrent 2 - Grand 3 - 4</p>
	<p>THE ROLE OF INVESTOR RELATIONS IN YOUR TREASURY CAREER</p> <p>Hear how one Treasurer's role was expanded to include investor relations. The importance of having undertaken this experience has made his role more interesting.</p> <ul style="list-style-type: none"> • Background on the cross over between investor relations and treasury • Skills required and how the panel member found themselves on career path • Gaining the trust of investors and stakeholders • Discussion around business as usual vs crisis from an IR perspective <p>Cale Bennett CFTP (Snr), Director, Arkava</p> <p>Carol Lydford CFTP, Treasurer, Toyota Finance Australia</p> <p>Chair: David Rowe CFTP (Snr), Group Treasurer, Stocklands</p>	<p>MANAGER AS A COACH: WHAT HIDES BEHIND THESE BUZZ WORDS?</p> <p>Effective people management is an increasingly complex skill to master. Three trends dramatically affect the role of managers today:</p> <ul style="list-style-type: none"> • Organisational culture has been identified by the recent Banking Royal Commission as a critical risk to a company's sustained performance • The pace of technology-driven disruption is accelerating and large organisations are adapting to 'change as the new constant' • As workforce diversity increases, so has the requirement for managers to effectively leverage a diversity of perspectives and create high- performing diverse teams. <p>This session will unpack managers' critical responsibilities in today's world and leave you with a series of practical techniques you can apply directly with your team.</p> <p>Maud Lindley, Founding Director, Serendis Leadership</p> <p>Chair: Paula Dupuy CFTP (Snr), Treasurer, Lion</p>

FRIDAY - 1 NOVEMBER

10:05am to 11:00am	STREAM ONE Concurrent 1 - Grand 1 - 2	STREAM TWO Concurrent 2 - Grand 3 - 4
	<p>IN THE MARKETS AND BEYOND</p> <p>Join our panel discussion on what 2020 has install and how do we stay the course during these uncertain times?</p> <ul style="list-style-type: none"> • Brexit, The US, China Trade, Australian Politics and LIBOR. Where are we seeing our economy going? • What does 2020 look like and how are we preparing for it? • What is the priority for Treasurers? • Benchmark reforms/updates <p>Graeme Ferguson, Director, Corporate Ratings, S&P Global Ratings</p> <p>Nick Burrough, Market Specialist, Bloomberg</p> <p>Chair: Lindesay Brine FFTP, Director, Macquarie Applied Finance Centre and FTA Technical Committee Chair</p>	<p>BUILDING A TREASURY FROM SCRATCH</p> <p>Whether establishing the Treasury function or rebuilding a treasury, what are the fundamentals to successfully setting up?</p> <ul style="list-style-type: none"> • Initial steps taken when establishing a new treasury with a blank sheet of paper • Seeking external advice when setting up a new treasury • Importance of setting up the compliance framework through treasury policy • Gaining trust of CFO and board to allow autonomy • Getting the right staff • How important is selecting a treasury system • How you can apply the above steps to your day to day <p>Shane Healey CFTP (Snr), Group Treasurer, Coles</p> <p>Rebecca Dawson CFTP, Director, Deloitte</p> <p>Chair: Kirsty Dent MFTA, Treasury Analyst, Brisbane Airport</p>
11:00am to 11:30am	<p>MORNING TEA AND NETWORKING WITH EXHIBITORS Grand Ballroom 7 & Lobby</p>	

FRIDAY - 1 NOVEMBER

11:35am to 12:40pm	STREAM ONE Concurrent 1 - Grand 1 - 2	STREAM TWO Concurrent 2 - Grand 3 - 4
	<p>RISKY BUSINESS IN UNCERTAIN TIMES – A HIGH SPEED PANEL DISCUSSION OF MANAGING RISK</p> <ul style="list-style-type: none"> • How does peering through the risk lens with a 2020 vision look? The ever changing risk landscape is broad, continues to challenge and in this session our panel seeks to tease out some things on the radar in our high speed panel discussion. • What are the bigger risk's that organisations are focused on managing? • Credit and Counterparty risk have been staple Treasury risks for some time, where do we see development opportunities for Treasurers? • The fast paced risk landscape continues to evolve, what risks do organisations find themselves gravitating to in order of corporate priority eg. Cyber-security, fraud prevention, governance, strategic or the like and how does Treasury play a pivotal role? • How are perceived risks in the global and political arenas influencing the credit ratings outlook for different industries? <p>Jill Monaghan, Former Executive Director, NSW Treasury Corporation</p> <p>Vic Jansen CFTP, Associate Director, KPMG Treasury Services</p> <p>Craig Parker, Senior Director Corporate Ratings, S&P Global</p> <p>David Fagan, Treasury Risk Lead, Viva Energy</p> <p>Chair: Dane Birdseye FFTP, Head of Treasury, GenesisCare</p>	<p>WORK LIFE BALANCE AND THE FUTURE OF WORKING</p> <p>This session will identify how you can get the most out of your teams to ensure you get more flexibility within your own work/life balance.</p> <ul style="list-style-type: none"> • How do you get the most out of millennials? • What do virtual teams look like? • Are organisations adopting to a more flexible working arrangement to provide their staff with the work/life balance they need? • And how are you investing in your own personal well-being? <p>Simon Lynch, Partner, Davey Lynch Treasury Talent</p> <p>Karen Jordon, Treasurer, Pacific Hydro</p> <p>Kathryn Lee, Deloitte</p> <p>Chair: Ben Leaver, CEO, Finance and Treasury Association</p>
12:45pm to 1:40pm	<p>LUNCH AND NETWORKING WITH EXHIBITORS Grand Ballroom 7 & Lobby</p>	

FRIDAY - 1 NOVEMBER

1:45pm to 2:30pm	<p>THE GREAT DEBATE ARE WE EXPERIENCING A CRISIS OF CAPITALISM? - Grand 5 & 6 Ballroom</p> <p>Following the success of last year, we are bringing back the Great Debate this time with a whole new bunch of entertaining and informative debaters! "Capitalism basically is not working for the majority of people" – Ray Dalio "We've even seen capitalism blamed for the bad behaviour of the banks – which is akin to blaming democracy for voter fraud" – Eugenie Joseph</p> <p>Laura Innes, Deputy Treasurer, Coles, Steven Cunico, Partner, Deloitte & Gina Saben, Student, Monash University</p> <p>VS</p> <p>Uri Gordon, General Manager, Treasury, Risk and Insurance, Incitec Pivot, Daren Csehi, Group Funding and Risk Manager, Treasury Wine Estates & Hayden Silver, Student, Monash University</p> <p>Moderator: Paul Travers FFTP, Director, KPMG</p> <p>sponsored by Chatham FINANCIAL</p>
2:35pm	<p>CLOSING ADDRESS Ben Leaver, CEO, Finance and Treasury Association</p>